

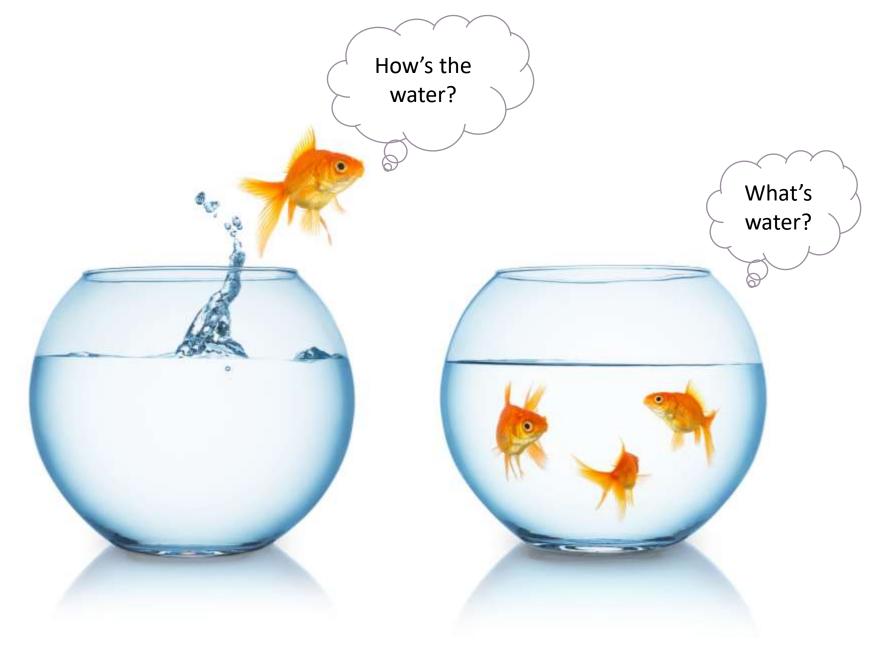
TOGETHER WE GET THERE

Washington's Approach to Proactive Traffic Safety Culture

Shelly Baldwin, Director Washington Traffic Safety Commission

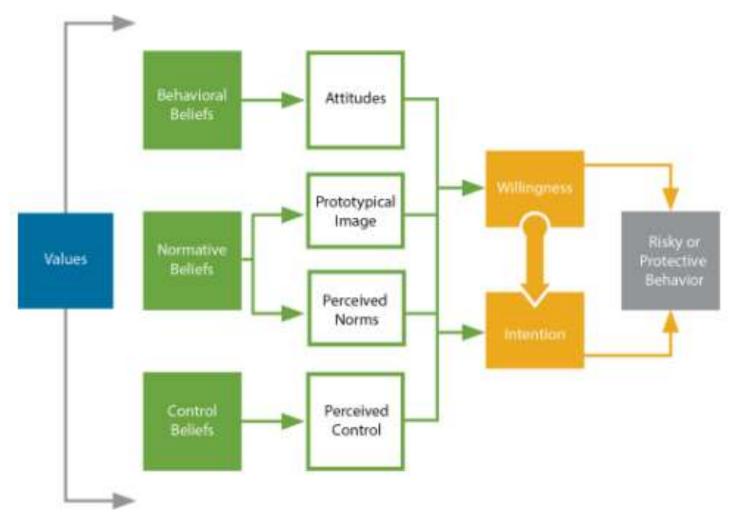
Governors Highway Safety Association Annual Meeting September 19, 2022







POSITIVE CULTURE FRAMEWORK



SOCIAL NORM MARKETING

Correcting widely held misperceptions about what behaviors are typical and expected.

PROACTIVE TRAFFIC SAFETY CULTURE

Empowering Behaviors to Reach Our Shared Vision of Zero Deaths and Serious Injuries

By engaging the **majority** of people who use Washington roads safely to influence the small group who exhibit risky road user behavior



POSITIVE TRAFFIC SAFETY CULTURE

In Washington, we have many indicators of a strong traffic safety culture.

- Most people (94%) wear seat belts.
- Most people (78%) do not drive after drinking.
- Most people (85%) do not drive after using cannabis.
- Most drivers (91%) keep their focus on the road.
- Most people (64%) intervene to prevent impaired driving, when in such a situation.



OUR OWN WORKPLACE CULTURE

Agenda Statement:

"WTSC encourages everyone to keep their focus on the road while driving. Please do not join this meeting if you are behind the wheel unless you are parked in a safe location."



PROACTIVE TRAFFIC SAFETY CULTURE

- Look for and recognize positive safety norms that already exist in Washington
- Engages the majority who use Washington roads safely
- Asks them to have conversations or set policies to influence others to create protective behavior.



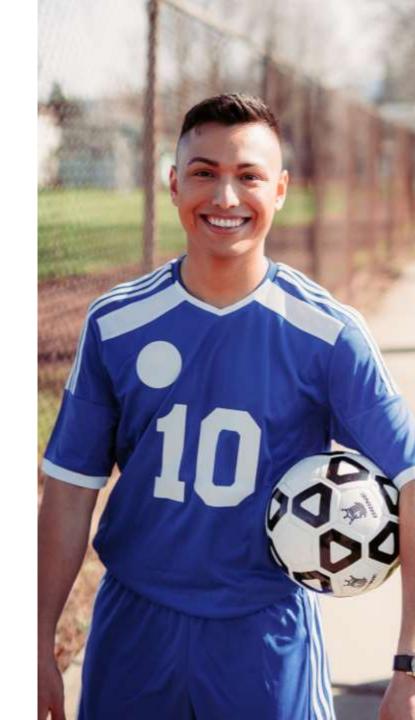
COMPLIANCE TO COMMITMENT

- Not just law compliance
- Commitment to safety
- Not just avoiding risk
- Taking actions to keep others safe



COMMUNICATION SPIRIT

- Balances concern with hope
- Taps into universal values
- Corrects misperceptions and amplify the norm
- Considers positive action
- Asks who is the hero?



LESS SCARE, MORE CARE

Scare tactics

- Normalize risky behaviors
- Invoke feelings of fear, aloneness, despair, shame
- Lead to admiring the problem
- Graphic images of death and destruction can re-traumatize

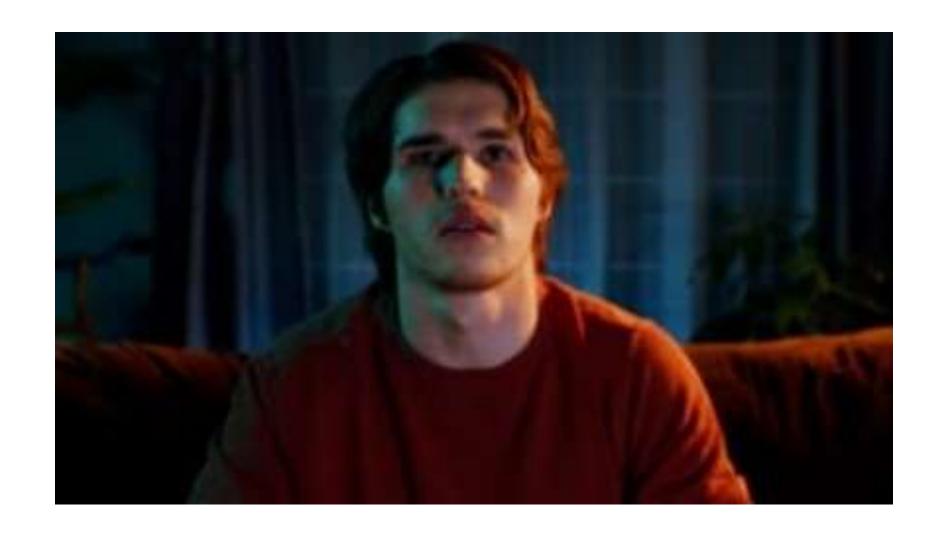
Instead: Show the behaviors we want to encourage













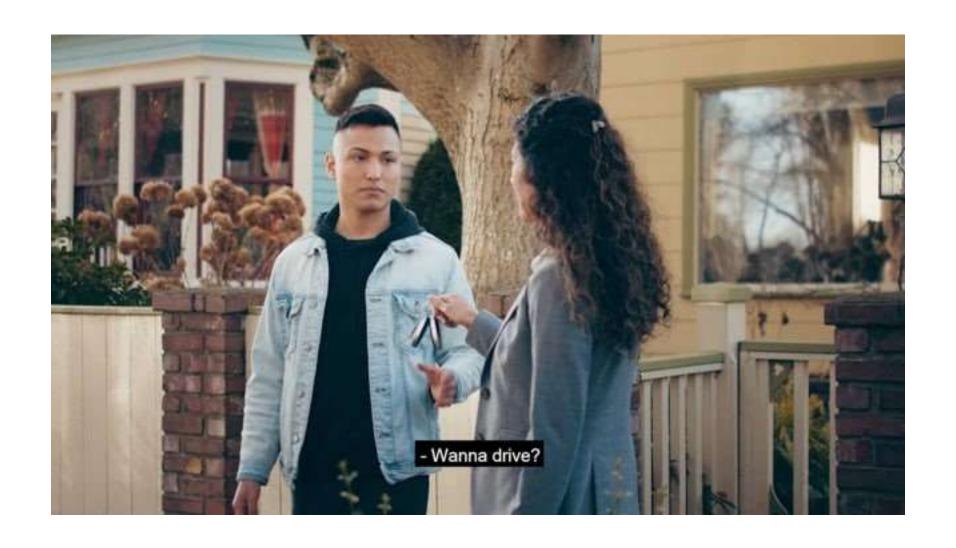
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Together We Get There | Riders https://youtu.be/HLSExaG2XFM https://itsafineline.com/









FOCUS GROUP FEELINGS TYPICAL TRAFFIC SAFETY PSA

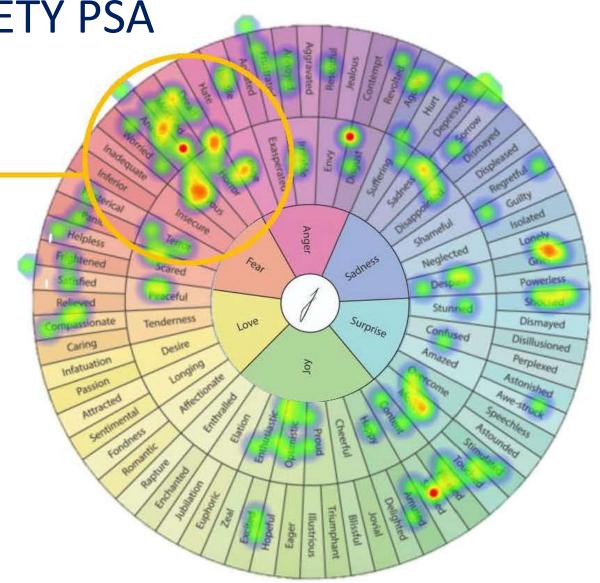
Insecure

Anxious

Nervous

Dread

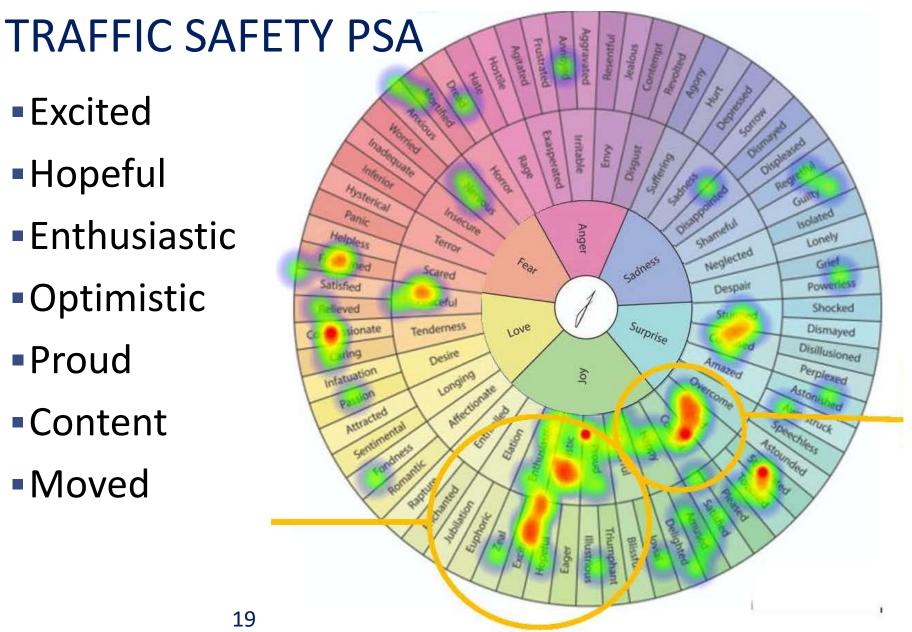
Horror



FOCUS GROUP FEELINGS PROACTIVE

Excited

- Hopeful
- Enthusiastic
- Optimistic
- Proud
- Content
- Moved



Thank You

Shelly Baldwin, Director Washington Traffic Safety Commission

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Proactive Traffic Safety Behaviors Across the Social Ecology

Individuals	Wear a seat belt
	Remind others to wear a seat belt
Schools	 Clarify school district policies and norms about seat belt use
	 Establish policies about always wearing a seat belt
	Encourage others to always wear a seat belt
Key Leaders	 Speak up and encourage others to always wear a seat belt
Workplaces	Clarify workplace norms about seat belt use
	Establish policies about always wearing a seat belt
	Implement driver agreements
Law	Clarify norms about seat belt use
Enforcement	 Establish policies about officers always wearing a seat belt
	 Speak up in the community about the importance of seat belt use